Making a Difference
2013 Annual Report

The Salvation Army Greater Houston Area Command
1500 Austin Street • Houston, TX 77002

Please donate online at
www.SalvationArmyHouston.org
or call 832.201.8000

Thank You For Your Gift
Needy children, seniors and families in our community
will know they have not been forgotten this year!

Salvation Army Houston
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GivArmy
<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Message from Our Leadership</td>
<td>2</td>
</tr>
<tr>
<td>Making a Difference in the Lives of</td>
<td>4</td>
</tr>
<tr>
<td>The Homeless</td>
<td>6</td>
</tr>
<tr>
<td>The Addicted</td>
<td>8</td>
</tr>
<tr>
<td>Families</td>
<td>10</td>
</tr>
<tr>
<td>Youth</td>
<td>12</td>
</tr>
<tr>
<td>Senior Citizens</td>
<td></td>
</tr>
<tr>
<td>Making a Difference with</td>
<td></td>
</tr>
<tr>
<td>Your Time</td>
<td>14</td>
</tr>
<tr>
<td>Your Talent</td>
<td>16</td>
</tr>
<tr>
<td>Your Treasure</td>
<td>18</td>
</tr>
<tr>
<td>Making a Difference for Ten Years</td>
<td>20</td>
</tr>
<tr>
<td>The Women’s Auxiliary</td>
<td></td>
</tr>
<tr>
<td>Financial Statement</td>
<td>22</td>
</tr>
<tr>
<td>Thank You to Our Donors</td>
<td>24</td>
</tr>
<tr>
<td>Leadership</td>
<td>25</td>
</tr>
<tr>
<td>Locations</td>
<td>28</td>
</tr>
</tbody>
</table>
Dear Salvation Army Friends,

It is our pleasure to share with you some of The Salvation Army Greater Houston Area Command’s program highlights and achievements of the past year in our 2013 Annual Report. Our theme this year is “Making a Difference,” recognizing that it takes all of us – donors, volunteers, staff and officers to do the most good for those most in need.

In 2013, we celebrated the groundbreaking ceremony for our new International Corps and Community Center. The new facility is over 30,000 square feet, three times the size of the previous location. The International Corps serves one of Houston’s most diverse communities, representing 17 different languages and 23 nationalities. Thanks to the support and generosity of many, the expansion will mean that more youth, families and seniors will have access to after school programing, computer and enrichment classes for adults, senior services and food and clothing assistance.

We opened a drop in center for homeless youth for ages 18-25. This is the only daytime service center for homeless youth. This center offers intense one-on-one counseling services for participants as well as housing, employment and education services.

Additionally in 2013, all of the children living at Family Residence had the opportunity to participate in the Summer Reading Program. With the help of The Salvation Army Women’s Auxiliary volunteers, the children were able to choose age appropriate books and were asked to write short book reports. At the end of the summer, the Women’s Auxiliary hosted a party celebrating the children’s accomplishments, awarding certificates and prizes. In total, 69 children participated in the Summer Reading Program and 322 book reports were turned in.

We could not fulfill our mission without the help of tens of thousands of volunteers. While much of this effort is most visible around the Christmas Season, we serve meals and tend to those in need 365 days a year. Volunteer activities range from counseling, serving meals, working at our Christmas gift warehouse to ringing bells that we all identify with The Salvation Army during this season.

As many of you know, we have raised over $17 million in capital to renovate or build facilities in our Command area. Part of that campaign included the opening of a new wing for transitional homeless women at Sally’s House in March of 2013. Through the new wing, 239 women were provided with a hot meal, shelter and warm bed. The next project is a $2.5 million facility to serve our much needed Conroe area. We are pleased to announce that a most generous lead gift has been committed that will allow us to move forward with this important endeavor.

We are happy to say that 2013 was a wonderful and productive year for The Greater Houston Area Command. We are most proud of our dedicated staff and generous volunteers that make all this possible. These efforts and results are not possible without the generosity of our community. All of us thank you for your caring spirit.

Major Chris Flanagan  Jeffrey B. Early
Area Commander                     Chairman, Board of Advisors

Message from Leadership
 Providing a safe haven to those without one, The Salvation Army has **five transitional living and shelter facilities** where we meet the basic needs of the homeless and, when ready, offer them an opportunity to rebuild their lives.

Making sure that God’s children are cared for and protected, **Family Residence** has been a refuge for homeless families since 1984. Family Residence offers counseling and education for all members of the family, especially the support adults need to achieve independent living.

Sally’s House opened the **Ann and Hugh Roff Safe Harbor for Women** in March 2013, where up to 22 transient women can find shelter and safety each night. Similarly, the **Red Shield Lodge at the Harbor Light Center** has 136 beds for transient men. At these two locations, immediate needs such as a safe place to sleep, warm meals, clean clothes and a shower are met.

Outside of Houston, **Conroe Corps Community Center** offers emergency shelter to those in need. Because of the great need in the area, Conroe Corps will soon be breaking ground on a new building that will expand the current 40-bed capacity and allow us to serve more individuals and families.

Homeless men ready to leave behind their life of addiction and start anew, find refuge at the **Adult Rehabilitation Center**, a residential treatment program that serves up to 172 men.

At the age of 20, Leon Gaymon moved to New York City where his work as a successful DJ lead to his drug addiction. For seven years, Gaymon held several jobs but his addiction would lead to his loss of employment and long-term relationship. With nothing left in NYC, Gaymon returned to North Carolina, where he grew up. Unable to kick his drug habit, he lived on the streets for the next three years. He was able to rebuild his life after completing The Salvation Army’s Adult Rehabilitation Center program in Charlotte, but after five years he relapsed again.

After a dream job in New Mexico didn’t pan out, Gaymon was homeless for a couple years until he joined a traveling carnival as a game vendor. At the end of each season, the company would return to Houston, where Gaymon bounced between homeless shelters, including the Red Shield Lodge. In March 2008, Gaymon decided to enter the Harbor Light Center’s Drug Rehabilitation Program. “I had reached a point where I did not recognize who I saw in the mirror.” After being in the program for six months, Gaymon secured employment at Harbor Light as a security guard and then as Housekeeping Coordinator.

Today Gaymon is the Harbor Light Center’s Veteran Affairs Case Manager. A State Certified Peer Support Specialist, he helps homeless veterans rebuild their lives. “I thank The Salvation Army for having a place where a person like me can find refuge and have a second chance for life.”
A pathway to a second chance in life, The Salvation Army of Greater Houston offers three rehabilitation programs, where men and women can overcome their addictions and are prepared to re-enter society once again.

The Harbor Light Center offers two rehabilitation programs. The Drug and Alcohol Recovery Program, where clients participate in individual and group counseling, recovery and life skill classes, daily chapel and spiritual development. The Veteran Affairs Program offers on-site recovery and relapse-prevention to homeless veterans with substance abuse problems.

Rehabilitation clients at Sally’s House attend courses that help address their recovery needs. The women receive classes to encourage development and are taught to live within their own means. Once they have obtained a job, the client will be required to pay thirty percent of her gross monthly income for rent, thus making sure the transition from the program to independent living will be successful.

The Adult Rehabilitation Center, or ARC as it is most commonly known, is a six-level course where clients receive counseling, group support, work therapy, worship services and continued educational opportunities in a safe setting. After completing the program, graduate residents are offered the opportunity to take part in the Transitional Living Program, where they will be able to continue to receive guidance and support from ARC.

Originally from Los Angeles, Richard Williams was a college athlete with professional football aspirations. Unfortunately, due to an injury, he not only lost his hopes of playing in the NFL but didn’t return to graduate from college. Life moved on and so did Williams. He got married, had a career and started a family. In the mid-1980s, when crack cocaine was gaining popularity, he started using it socially but soon became addicted. Hoping to save his job or his marriage, Williams joined rehabilitation programs but was unable to reach sobriety.

For many years, Williams bounced from place to place. In 2006, William’s brother brought him to Houston, in hopes of helping him with his addiction. He did complete a local rehabilitation program and was sober for almost a year, but relapsed. For the next couple of years, he lived a transient life. Monday morning on March 22, 2012, he reached a crossroad in life. As he sat at a bus stop, a man came over and told him, “You look tired. You should go to the Adult Rehabilitation Center.” Looking for a hot meal and a place to rest, he did.

At the ARC, Williams completed the rehab program and entered transitional living. Today, Williams is a Salvation Army Family Store employee and serves as an ARC sponsor to four clients. “I made the right decision to come to the ARC two years ago. ARC gave me the opportunity to take a good look at myself and what my life could be if I wholeheartedly committed myself to change.”
Support for Families in 2013

- Utility Payments: 753
- Rental Payments: 1,957
- Thanksgiving/Christmas meals served: 6,949
- Individuals Assisted at Christmas: 20,318

The Salvation Army touches families every day through all of its programming. From sheltering a homeless family to providing food and water to a community hit by a natural disaster, The Salvation Army is here throughout the year to provide assistance to families, during their time of need.

For families not able to make ends meet, The Salvation Army is able to help through one of two Social Services Offices in Downtown Houston and Fort Bend County. Here, families can find assistance with basic needs such as rent, food and clothes, as well as assistance in paying rent, mortgage and utility bills, if they qualify.

Social services assistance can also be found at Conroe and Pasadena Corps Community Centers. Caseworkers connect families to organizations that are able to serve their particular needs. They also have a food pantry on-site and provide financial assistance.

For families living paycheck to paycheck, the holidays can be extra challenging. For this reason, The Salvation Army offers Thanksgiving and Christmas meals to all those in need at its shelters. Furthermore, making sure all children have a magical Christmas, The Army gives parents the opportunity to sign up for the Angel Tree Program, where they will receive presents for their children days before Christmas.

When Cassandra Bennett arrived at Family Residence in 2005, she was broken and looking for redemption. She had been addicted to drugs and, during her addiction, abandoned her three children. Having successfully completed a rehab program, Bennett regained custody of her children and reunited with them at our facility. The first few months were very difficult; Bennett was adjusting to her new, sober life and the children were learning to trust their mother again. Her extended family was not supportive and, as a result, Family Residence staff became her family.

During her time at Family Residence, Bennett found steady employment, and once they were ready, she and her children moved into a long-term transitional living program. Bennett went on to work for several social service agencies. “I had been given so much and now I had the opportunity to give back.”

Today, Bennett and her children are doing well. She has been married for five years. Her oldest son is employed in the IT field. Her middle son is graduating from high school and will be attending Wisconsin Lutheran College on a football scholarship. In July 2013, Bennett officially became part of the Family Residence family by joining the staff as a Program Assistant. When asked about her relationship with Family Residence, Bennett said, “The Salvation Army saved my life.”
Youth Served in 2013

Boys & Girls Clubs: 2,509
After-School Programs: 137
Upward Bound Program: 50
Sports Programs: 330
Summer Day Camp: 670
Summer Residential Camp: 75

2013 Youth of the Year Program Scholarships Awarded: 35
2013 Youth of the Year Scholarships Total Amount: $100,000

The Salvation Army serves youth of all ages through various programs. Be it physical needs or spiritual ones, The Army offers programs where children and teenagers can find support and a home away from home.

The cornerstone of the youth programs is The Salvation Army Boys & Girls Clubs of Metropolitan Houston. With five locations throughout the greater Houston area, the Boys & Girls Clubs offer after-school programs during the academic year. Ensuring that we are preparing the leaders of tomorrow, programs such as Keystone Club, Torch Club and Youth of the Year are also offered. During the summer, the Clubs have day camps, where children can have a safe place to be while out of school. Arts and crafts, computer and recreational activities, and athletic programs are just a few of the many activities youth enjoy year-round.

Our International Corps Community Center offers after-school activities and enrichment programs to children in their area. Tae Kwon Do, computer classes, music lessons and children’s choir are just a few of the many programs offered at International. Now, at their new home on Cook Road, they have additional space to provide these and many other services to more youth in their community.

Children also have the opportunity to grow spiritually by attending Sunday School and participating in holistic Christian Education programs offered through their respective Corps.

When Mata was 10 years old, her family moved and she began attending Francone Elementary, across the street from Northwest Corps Community Center. Being that her parents worked long hours, her parents enrolled her in Northwest’s Boys & Girls Club. Mata enjoyed attending but once she began middle school, and then high school, school activities kept her away. In summer 2012, before her senior year, she came back to the Club at a friend’s urging. She became involved in Keystone Club and Youth of the Year.

Then in September 2012 tragedy struck. Mata’s mother lost her battle to cancer. “After my mother’s death, I knew what defeat felt like and I gave up on life and everyone around me. The Club gave me faith in people again and helped me keep busy. The Club was a place to go when I had no more hope.” Mata has shown her fortitude this past year. She became the 2013 Youth of the Year winner, graduated from high school and is now attending Lone Star College, where she is studying to be a Child Life Specialist.

Since January 2014, Mata works as a Program Aide at Northwest’s Boys & Girls Club, tutors 3rd and 4th graders and runs the game room. She is also an advisor to the Torch Club, a leadership program for younger adolescents. “The Boys and Girls Club helped me a lot through the years and I have gained leadership skills thanks to the programs I participated in. Now, I enjoy working here and helping other kids succeed as well.”
Seniors Served in 2013

- Senior Citizens Served: 327
- Attendance at Fitness Classes: 1,270
- Attendance at Social Events: 857
- Congregate Meals Served: 55,783
- Home Delivered Meals: 17,178
- Seniors Receiving Housing: 166

Making sure older adults enjoy their golden years, The Salvation Army offers programs designed specifically for seniors at five of our area locations. Here, seniors know they are in a safe and nurturing environment and can rely on staff for any need that may arise.

**Aldine Westfield, Pasadena and Temple Corps Community Centers** offer senior programs where attendees can count on socializing opportunities, physical fitness activities, ministry and much more. Seniors also receive daily breakfast and lunch meals. For those who are not able to visit Pasadena or Temple, meals are home delivered and all three locations provide transportation to and from the center so seniors are able to participate.

For senior citizens who need a place to live, but enjoy their independence, The Salvation Army has two, 63-unit independent living and residential apartment complexes: **William Booth Garden Apartments and Evangeline Booth Garden Apartments**. Seniors pay rent on an income-based scaling system and are still able to enjoy living on their own. Additionally, they can participate in activities provided by their neighboring Corps Community Center.

Be it a place to enjoy for a couple of hours or a place they call home, The Salvation Army is here to offer support and sustenance to our senior citizens.

Mary has always been a very independent person. Even when she and her adult daughter shared a home, they maintained separate lives. However, when her daughter got engaged, Mary knew it was time to find her own place.

For several years, Mary lived at different apartment complexes, but none really suited her needs. When her lease ended at the last complex, she decided to move back in with her daughter until she could find a new place to live. One day while taking a walk around the neighborhood, Mary came across William Booth Garden Apartments, and she decided to go inside and find out more. She learned that the apartments offered seniors affordable independent living in a community setting and she applied for a spot on the waiting list. Ten months later, she received the call that there was an opening and she's been living there ever since.

In August, Mary will have been living at William Booth Garden Apartments for four years and she loves it. She attends Sunday services at the Temple Corps next door to the apartment building, and participates in the Prime Time senior program. "I am very happy here. My life is very independent. I have been independent all my life and living here allows me to continue to be this way. I am a social person and here I have community, spirituality and friendship. This place is perfect for me and for who I am."
Thanks to the time and effort of volunteers, The Salvation Army is able to provide programs and services throughout the year. While help is always welcome, we are tremendously blessed when large companies with a vast workforce encourage their employees to volunteer. This has been the case with ExxonMobil, who has been supporting The Salvation Army for over ten years.

In 2013 alone, ExxonMobil visited eight out of our 17 facilities and dedicated 2,984 service hours in the process. With 421 volunteers contributing their time and talent at these locations, ExxonMobil matched their service hours with grant money, thus providing $37,000 in financial assistance to these locations as well.

The donation of time and treasure is especially crucial come Christmas time, with our Angel Tree Program. Through the help of groups and individuals, we are not only able to collect gifts for youth and the elderly, but are also able to package and distribute gift bags to families in need. This past Christmas, 80 ExxonMobil employees volunteered sorting and preparing gift bags at our Santa’s Secret Warehouse. Additionally, ExxonMobil employees “adopted” 130 angels and collected 198 gifts via a toy drive.

Aside from volunteer work and holiday projects, ExxonMobil also supports the Adult Rehabilitation Center through donations to the family stores. Often, you will find The Salvation Army Harbor Light Choir performing at their special events.

Be it through individual, group or company support, it is through volunteers’ dedication of time, talent and treasure, that we are “Doing the Most Good” all year round. Thank you!
On the last Friday of the month, you’ll find seniors at Temple Corps Community Center celebrating their birthdays in style, with a DJ mixing music in the background. This is all thanks to the talent of “DJ Lumbre,” the alter ego of René González.

González has been donating his time and talent as a DJ to Temple Community Center for the past ten years. A Salvation Army volunteer since the age of 19, González was introduced to The Army through his late-grandmother, who was a member of the Prime Time seniors program and resident at the William Booth Garden Apartments.

González has also experienced first-hand The Salvation Army’s caring arm throughout his life. During Hurricane Ike, the Temple Corps Community Center provided food and water for the surrounding community, while they were stranded and without power for a week. “That’s when I realized that people help people; it isn’t always about taking.”

For this reason González donates as much of his time, talent and treasure to The Salvation Army as he can. “I know all the great work that The Army does and I’ll stand by this organization, without hesitation.”
We see them every year during the Christmas season, the iconic red kettle outside of stores, encouraging the community to help us in “Doing the Most Good” by donating money. Since 2011, the red kettle has also had a virtual presence via the online red kettle campaign, which gives Salvation Army supporters the opportunity to raise money among their friends, family and colleagues. A great supporter since its inception, Forrest Henson encourages others to join him online in donating their treasures to a great cause.

Involved with The Salvation Army for 45 years, Henson learned about The Army when he was a young boy living in Kentucky. Salvation Army officers attended services at his small charismatic church one day and, after learning more about who they were, he has been a supporter ever since.

Henson moved to Houston in 1986, where he became involved with The Salvation Army Boys & Girls Club and served as board chair from 2010 to 2013. In 2011, Henson started his own online red kettle, specifically benefiting the Boys & Girls Club. He now is challenging others to create their own this year and help raise money for The Army. “It’s easy and simple. It doesn’t take more than a few minutes to set up. You write your support letter and e-mail your contacts. You can even connect it to Facebook. This gives you the perfect avenue to get involved despite a busy schedule.”

He hopes that The Army supporters will accept the challenge and help Houston’s online red kettle be a greater force than it is currently. “We just all need to get involved. Start early, set a goal and reach out to family and friends to help you reach that goal. The Salvation Army not only helps meet basic needs but also spiritual ones, and we can help by contributing our treasure via the online red kettle.”

Forrest Henson
Online Red Kettle Sponsor
The Salvation Army Boys & Girls Clubs Advisory Council Member
The Women’s Auxiliary has been The Salvation Army’s helping hand in fundraising and volunteering for ten years. Chartered on October 1, 2003, they have contributed thousands of volunteer hours and millions of dollars in fundraising to The Salvation Army and its programs.

Since 2005, the Auxiliary has hosted the annual Reflections on Style Fashion Show and Luncheon and Chic Boutique After Sale. Not only do these events raise money for Salvation Army programs and services (over $600,000 in 2013 alone), this signature Auxiliary event is one of the most anticipated social events in Houston.

Although the runway show is not to be missed, Auxiliary members often contribute in meaningful moments like reading a story to homeless children at Family Residence and hosting Bible studies for women in recovery at Sally’s House. The Auxiliary also hosts events like the Annual Easter Egg Hunt and Spring Forward Tea which provide opportunities for fellowship and fun. Through moments large and small, the Women’s Auxiliary provides hope and makes a difference in the lives of Salvation Army clients.

Women’s Auxiliary President Dorothy Nicholson speaks of the tremendous impact of its members, “It isn’t just us that make up the body – it is the homeless mother that needs shelter for her children; it is the senior citizen that needs a helping hand with a kindly touch; it is the men and women who struggle to be free from crippling addiction; it is the family recovering from disaster – so many needs that The Salvation Army stands to serve. That’s what we are here for – our gifts are making a difference to change their suffering to rejoicing.”
The Salvation Army
Greater Houston Area Command Operating Fund

**Statement of Financial Position**
September 30, 2013

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<tr>
<td>Current assets</td>
<td>$3,390,608</td>
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<td>Vehicles and equipment, net</td>
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<td><strong>Total Assets</strong></td>
<td><strong>$3,588,548</strong></td>
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<th>Liabilities and Net Assets</th>
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<tr>
<td>Current liabilities</td>
<td>$190,895</td>
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<tr>
<td><strong>Total net assets</strong></td>
<td><strong>$3,397,653</strong></td>
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<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td><strong>$3,588,548</strong></td>
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**Statement of Activities and Changes in Net Assets**
For the Year Ended September 30, 2013

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<thead>
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<th>Support and Revenue</th>
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<tbody>
<tr>
<td>Contributions</td>
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<td>Fees and grants from government agencies</td>
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<td>United Way</td>
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<td>Other income</td>
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<td><strong>Total support and revenue</strong></td>
<td><strong>$20,381,620</strong></td>
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<th>Expenses</th>
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<td>Management and general</td>
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<td>Fundraising</td>
<td>$1,560,756</td>
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<td><strong>Total expenses</strong></td>
<td><strong>$20,403,193</strong></td>
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<th>Change in net assets</th>
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<tr>
<td><strong>$ (21,573)</strong></td>
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<th>Net assets at the end of year</th>
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<tr>
<td><strong>$3,397,653</strong></td>
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The Salvation Army Adult Rehabilitation Center is funded solely through in-kind donations from Houston and surrounding areas. Donations of usable clothing, furniture, appliances and other items are sold through The Salvation Army’s six Houston area Family Stores.
Dear Donors,

The Salvation Army’s mission is to meet those in need without discrimination at their point of need! For 125 years we have provided shelter to the homeless, a safe place for our youth, a community for seniors, a new start for our veterans and hope for families in the Greater Houston Area.

This past year, we have been able to complete our $8.5 million capital campaign to build the International Corps Community Center on Cook Road. What a beautiful tribute to the work of The Salvation Army when this facility opens in the Spring of 2014! In addition, our Annual Luncheon last November featured former Governor Jeb Bush and raised over $500,000 for Army programs.

Every gift matters! We appreciate all of our donors...whether they are dropping coins into the Red Kettles during Christmas or supporting the Boys and Girls Clubs with Camp Scholarships or participating in our annual giving drives. And we are also very grateful to the 20,000 volunteers who gave more than 112,000 hours of their time and talent in 2013!

On behalf of the children, families and individuals that you have helped, we thank you for being a part of The Salvation Army family.

With gratitude,

Lilly Andress
Development Chair
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Gale Eason
E. Jean Freer
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Martha Gustavsen

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Joe Mixon
Dr. Alan Moore
John Pfiffer
Susie Pokorski
Marissa Rummell

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William T. Slick, Jr.*
C. Richard Stainey, M.D.
David F. Taylor
Margaret Vaughan Robinson
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Jim P. Wise *
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Pam Guthrie
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Margaret E. Smith
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Beverly Rideaux, CIC

Leadership
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<tr>
<th>Location</th>
<th>Address</th>
<th>Phone Numbers</th>
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<tr>
<td>1 Area Command Administrative Office</td>
<td>1500 Austin Street</td>
<td>713-752-0677</td>
</tr>
<tr>
<td></td>
<td>Houston, TX 77002</td>
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<tr>
<td>2 Social Services*</td>
<td>2208 Main St.</td>
<td>713-658-9205</td>
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<td>3 Sally’s House §</td>
<td>1717 Congress</td>
<td>713-223-8889</td>
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<td>4 Harbor Light Center &amp; Corps</td>
<td>2807 North Main</td>
<td>713-224-2875</td>
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<td>and Red Shield Lodge § †</td>
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<td>4516 Irvington Boulevard</td>
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<td>808 Frawley</td>
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<td>7504 Bassonnet</td>
<td>713-787-1727</td>
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* Financial Assistance
§ Shelter
† Worship Center